

Dolon - Senior Consultant

About Dolon

Dolon is an international market access consultancy that specialises in rare and severe diseases. We have an exciting client base of fast-growing companies with innovative and important portfolios of medicines. Working in close partnership, we help them to define and communicate the value of their products to payers, policymakers and society.

Headquartered in London with staff across Europe, Dolon is a small, dynamic, fast-growing company with a strong reputation and a bright future.

The opportunity

We are seeking a Senior Consultant to join our team.

This individual will be responsible for providing the intellectual and strategic direction required to meet our clients' objectives, for managing project implementation, supervising junior staff, and contributing to the growth and direction of the business.

This is a unique opportunity to join a young company during an exciting period of growth.

The position is based in London, but flexible working arrangements can be considered for the right candidate.

Project responsibilities

The role will focus primarily on the following types of projects:

- Rare disease market access landscape insight
- Development of value strategies and messaging platforms
- Market access policy
- Analysis of evidence gaps and proposing evidence generation plans
- Production of value communication tools and stakeholder engagement

Tasks:

- Working with clients to understand their needs and achieve their goals
- Drafting proposals and defining project scope and methods
- Planning and monitoring project resources and timelines
- Providing guidance and overseeing the quality and content of research conducted by members of the project team
- Engaging with external clinical experts, payers and policy makers
- Analysis and synthesis of research into insights and strategies
- Preparing and proofreading deliverables
- Delivering reports and presentations

Line management responsibilities

In this role, the individual will be responsible for day-to-day management of a team of 4 -5 analysts, and will contribute to the following:

- Allocation of work and resources across projects
- Supporting and mentoring staff
- Identifying training needs and opportunities
- Conducting performance reviews

Client relationship management

- Act as the primary point of client contact throughout a project
- Create long-term partnerships and relationships with clients
- Working with existing clients to identify new and follow-on projects

Operational and strategic input to the business

- Contribute to the development of efficient internal processes at Dolon
- Working with the Managing Director to plan resource, recruitment and the strategic direction of the business

Experience

- 6+ years of market access, health economics, outcomes research, pricing or policy experience in the pharmaceutical industry or consulting
- Client-facing and project management experience
- Scientific or economic background
- Line management experience (desirable)
- Experience in rare or severe diseases such as oncology, immunology or blood disorders (desirable)

Skills

- Strategic and analytical thinker
- Strong research skills
- Good at communicating complex ideas in a clear and succinct manner
- Excellent writing and presentation skills
- Attention to detail
- Ability to multi-task
- Capable of meeting timelines

Knowledge

This position requires strong knowledge of:

- Pharmaceutical industry and drug development
- Market access environment (ideally in respect to treatments for rare diseases)
- Payer mindset
- Core concepts in health economics and outcomes research

Postgraduate qualification in health-related field (e.g. policy, communications, economics, biostatistics, epidemiology) or life sciences would be beneficial but not a prerequisite

Personal traits

We place particular importance on emotional intelligence and the ability to get along with other people – empathy, maturity and optimism are important values to ourselves and our clients.

How to apply

For further information about this post or to apply, please contact Adam Hutchings, Managing Director at Dolon Ltd. (No recruiters, please)

Email: adam.hutchings@dolon.com

Tel: +44 (0)203 036 0705

www.dolon.com

Applicants must be eligible to live and work in the EU.