

# Analyst / Senior Analyst

## Company description

Dolon is a leading strategic market access consultancy that specialises in supporting clients with their pricing and reimbursement strategy, creating value communication materials and shaping policy for medicines to treat rare and severe diseases. We have an exciting client base of global pharmaceutical companies with innovative and important portfolios of medicines. Working in close partnership with our clients, we help them to demonstrate the value of their products to payers and other key decision makers. We also help clients identify and articulate policy issues and use creative, evidence-based approaches to engage a diverse range of stakeholders in constructive exchanges of ideas and perspectives in order to achieve common ground in advancing patient access to treatments for rare and severe diseases.

Headquartered in London with team members across Europe and in the US, Dolon is a dynamic, fast-growing company with a strong reputation and a bright future.

This is a full-time role based in Dolon's London office (near Liverpool Street), with a minimum requirement of 2 days being in the office.

## Role description

We are seeking an Analyst / Senior Analyst to join our growing team. This individual will be responsible for conducting high-quality market access research, using this as a platform for developing compelling pricing and reimbursement strategies to inform successful market access. As part of this role, the individual will deliver findings in the form of clear, creative materials in a variety of formats, with support from other team members.

The decision on whether the role is an Analyst / Senior Analyst level will be dependent on experience.

## Project responsibilities

The role will focus primarily on the following types of projects:

- Research into pricing and reimbursement systems and market access policies worldwide
- Development of pricing strategies to support new medicines
- Conducting stakeholder research to inform pricing strategy
- Understanding and analysing payer perceptions
- Communication of findings in clear, compelling materials

At the Senior Analyst level, you will start to take on project management responsibilities and will be able to provide guidance to new analysts / interns.

## Tasks

- Searching literature and critically reviewing, extracting and summarising relevant evidence
- Translating research and evidence into insight and recommendations
- Maintaining up-to-date internal knowledge of pricing and reimbursement systems and market access policy trends worldwide
- Writing reports and presentations as part of a project team
- Working with clients to understand their needs and help them to achieve their goals
- Supporting team members with logistical and planning tasks, including interacting with senior external stakeholders to arrange meetings

## Experience

- Background in science or economics – postgraduate qualification in health-related field (e.g. policy, economics, biostatistics, epidemiology) or life sciences would be beneficial but not a prerequisite
- Experience researching complex information and summarising into slides/reports (essential)
- Previous experience of market access, pricing or policy experience in the healthcare sector, academic setting, pharmaceutical industry or consulting (essential)
- Client-facing and project management experience (desirable)
- Experience in rare or severe diseases such as oncology, immunology or blood disorders (desirable)

## Skills

- Strong research and analytical skills
- Ability to read, understand and summarise information
- Excellent writing and communication skills
- Ability to anticipate and solve problems independently
- Ability to multi-task
- Ability to collaborate and take feedback on board
- Ability to interact with external stakeholders and policy makers
- Attention to detail
- Ability to manage timelines and meet deadlines
- Proficiency with Microsoft Office software (Word, Excel, PowerPoint)
- Proficiency in other European languages than English is a plus

## Knowledge

Basic knowledge of the following is desirable:

- Major markets and pricing & reimbursement systems worldwide
- Current issues affecting the market access policy environment (ideally specific to rare diseases)
- Payer mindset and influence
- Drug development and commercialisation
- Pharmaceutical industry structure and practices

## Personal traits

We place particular importance on emotional intelligence and the ability to get along with other people – Empathy, Flexibility, Positivity, Honesty & Transparency and Excellence & Innovation are important values to our clients and ourselves.

## Diversity and inclusion

Dolon is committed to recruiting, developing and retaining a diverse team of employees that represent our culture, values and reputation. We are committed to equal employment opportunity regardless of race, colour, ancestry, religion, sex, national origin, sexual orientation, age, marital status, disability, or gender identity.

## How to apply

Please send a CV and cover letter to [recruitment@dolon.com](mailto:recruitment@dolon.com) (no recruiters, please).