Analyst

Job description

The Analyst will be an integral member of client-facing project teams and will be responsible for conducting high-quality research, summarising evidence and drafting sections of reports and presentations as part of client deliverables. Within each project team, the Analyst will be guided and supported by the project manager and will receive strategic direction from the project sponsor, who has ultimate responsibility for delivery and quality of the team's work.

This is a full-time role based in Dolon's London office (near Liverpool Street), with a minimum requirement of 2 days in the office, upon successful completion of a 6-month probation.

This role reports directly to a Senior Consultant or above.

Project types

The role will focus primarily on the following types of projects:

Value strategy & communications	• Supporting clients to develop evidence-based product value propositions and narratives for their products
Pricing	• Conducting pricing research to understand payer perceptions of clients' products • Analogue research to inform price comparisons with other products • Forecasting price evolution under different scenarios
Negotiation & contracting	• Preparing clients for price negotiations through the development of objection handlers and mock negotiation workshops • Developing managed entry agreement strategies and modelling
Market access policy	• Assisting clients to navigate and shape the rare disease policy space • Engaging with stakeholders to improve their understanding of the biopharma innovation model • Cross-portfolio or disease area value messaging

Project tasks & responsibilities

- Conduct desk research and literature searches; accurately extract and summarise relevant evidence
- Synthesise information and translate into insights and recommendations with direction
- Support project teams with logistical and planning tasks
- Draft sections of reports and presentations as part of a project team
- Participate in internal project team and client meetings
- Contribute to maintaining up-to-date internal company knowledge of pricing and reimbursement systems and market access policy trends

Experience, knowledge & skills

- A degree or equivalent qualification in science or economics (essential)
  - Postgraduate qualification in a health-related field (e.g. policy, economics, biostatistics, epidemiology) or life sciences would be beneficial but not a prerequisite
- Proficiency in Microsoft Word, Excel and PowerPoint (essential)
- Strong written and oral communication skills (essential)
- Experience researching complex information, conducting literature reviews, reading, understanding and summarising information into slides/reports (essential)
- Basic knowledge of the following (desirable):

- o Pricing & reimbursement systems for major markets (EU5, USA)
- o Current issues affecting the market access policy environment (ideally specific to rare diseases)
- o Payer mindset and influence
- o Drug development and commercialisation
- o Pharmaceutical industry structure and practices

Domains

The Analyst's performance in their job is assessed against the following domains. Data collection & analysis has a higher weighting at the Analyst level and requires a high level of proficiency. Analysts are expected to work on more than on project at a time and will be required to demonstrate these competencies across their projects.

- **Data collection & analysis**
  - o Effectively conducts accurate desk research and analysis with direction
  - o Marks up references routinely

- **Planning & organisation**
  - o Consistently delivers assigned work in a timely manner with direction

- **Deliverable quality**
  - o High attention to detail
  - o Develops well-formatted, clear and concise slides, including well-conceived vertical logic
  - o Writes effective business prose

- **Communication, presentation & moderation**
  - o Structures emails for clarity with direction
  - o Actively listens and asks clarifying questions
  - o Presents own work credibly in formal settings

- **Knowledge, experience & expertise**
  - o Basic functional knowledge or market systems, relevant disease areas and strategic frameworks

Personal traits

Excellence & Innovation, Flexibility, Positivity, Honesty & Transparency and Empathy, are important values to our clients and ourselves.

How to apply

Please send a CV and cover letter to recruitment@dolon.com (no recruiters, please).