

Analyst / Senior Analyst

About Dolon

Dolon is a leading strategic market access consultancy that specialises in supporting clients with their global pricing and reimbursement strategies, creating value communication materials, and shaping policy for medicines to treat rare diseases and oncology. We have an exciting client base of major pharmaceutical companies with innovative and important portfolios of medicines. Working in close partnership with our clients, we help them to demonstrate the value of their products to payers and other key decision makers internationally. We also help clients identify and articulate policy issues and use creative, evidence-based approaches to engage with stakeholders and decision makers to advance patient access to treatments for rare diseases and oncology.

Headquartered in London with team members across Europe and in the US, Dolon is a dynamic, fast-growing company with a strong reputation and a bright future.

Role description

We are seeking an Analyst / Senior Analyst to join our growing team. This individual will be responsible for conducting high-quality research by identifying, extracting, synthesising and summarising clinical, economic and policy evidence to support the development of compelling market access strategies for our clients' products and portfolios.

The decision whether to appoint a candidate at the Analyst or Senior Analyst level will be based on an assessment of skills and competencies demonstrated during the recruitment process. At the Senior Analyst, the individual is expected to be able to conduct research with greater independence and to be able to identify implications or propose recommendations from their own work.

This is a full-time role based in Dolon's London office (near Liverpool Street), with the ability to work on a hybrid basis upon successful completion of a 6-month probation.

Responsibilities

An Analyst / Senior Analyst is expected to work across a range of project types under the direction of a Project Manager and Project Sponsor.

Typical projects

- Landscape assessments for products in development to identify disease-specific value drivers and the positioning and profile of comparator products
- Market access strategy and activity planning from early development through to post-launch, including gap analysis and proposing evidence generation plans
- Pricing strategy including stakeholder interviews, analogue research and revenue modelling
- Value strategy, message development and testing
- Payer negotiation strategy including managed entry agreements, negotiation toolkits, and mock negotiation workshops
- Value and pricing frameworks in rare diseases
- Disease or franchise level commercial strategies
- Policy recommendations in the rare disease space

Project-related tasks

- Searching literature and critically reviewing, extracting and summarising relevant evidence
- Performing analyses of data with direction
- Ensuring accuracy in research and appropriate referencing of information sources
- Developing well-formatted, clear and concise slides based on research
- Presenting own work to internal project teams and clients
- Supporting team members with logistical and planning tasks, including interacting with external stakeholders to arrange meetings
- Participating and taking notes in internal project team meetings as well as external meetings with clients and other stakeholders
- Maintaining up-to-date knowledge of pricing and reimbursement systems and market access policy trends worldwide

Experience

- A degree or equivalent qualification in science or economics
- Experience researching complex information, conducting literature reviews, reading, understanding and summarising information into slides/reports
- Previous experience of market access, pricing or policy experience in the healthcare sector, academic setting, pharmaceutical industry or consulting (desirable)
- Experience in rare or severe diseases such as oncology, immunology or blood disorders (desirable)

Skills

- Strong research and analytical skills
- Attention to detail
- Able to manage timelines and meet deadlines
- Proactive and solutions-oriented
- Strong written and oral communication skills
- Proficiency in Microsoft Word, Excel and PowerPoint

Knowledge

Basic knowledge of the following is desirable:

- Major markets and pricing & reimbursement systems worldwide
- Current issues affecting the market access policy environment
- Payer mindset and influence
- Drug development and commercialisation
- Pharmaceutical industry structure and practices

Dolon values

Excellence & Innovation, Flexibility, Positivity, Honesty & Transparency and Empathy, are important values to our clients and ourselves.

Diversity and inclusion

Dolon is committed to recruiting, developing and retaining a diverse team of employees that represent our culture, values and reputation. We are committed to equal employment opportunity regardless of race, colour, ancestry, religion, sex, national origin, sexual orientation, age, marital status, disability, or gender identity.

How to apply

Please send a CV and cover letter to recruitment@dolon.com (no recruiters, please).